

ENDURANCE28

Entrepreneurs first

**Board of Directors
Presentation Example**

NovaAI Robotics

Q4 2025 Board Meeting

Confidential

Agenda

- 1 Official Business**
- 2 Market Outlook**
- 3 Strategy Update**
- 4 Product & Technology Update**
- 5 Commercial Update**
- 6 Team & Hiring**
- 7 Finance & Planning**
- 8 Discussion Items**
- 9 Next Board Date**

Official Business



APPROVE Q3 MINUTES



APPROVE OPTION GRANTS



APPROVE 409A VALUATION



APPROVE \$1.2M CONVERTIBLE NOTE



CONFIRM NEXT BOARD DATE: MARCH 12, 2026

Market Outlook

Industrial automation
TAM: \$18B → \$35B by
2030

Labor shortages
driving adoption

OEM demand shifting
toward autonomy

Competitor
consolidation
observed

Strategy Update



Autonomy engine
validated in pilots



Shift to partner-
led GTM for
mid-market



Early OEM
licensing
conversations



Focus on reliability
and integration
velocity

Product & Technology Update



MTTR improved 17s → 9s



Uptime >98.5%



New end-effector 30% lighter



Continuous-duty operation validated

Commercial Update

14 qualified opportunities
(up from 9)

3 active pilots

Two new enterprise
prospects

2026 revenue: \$3.8M
potential / \$2.4M weighted

Team & Hiring

NEW HIRES

- Robotics Eng
- ML Infra
- Deployment Tech

OPEN ROLES

- Finance Ops Lead
- Customer Success

Tight recruiting market for
autonomy engineers

Finance & Planning



BURN: \$380K/MO



RUNWAY: 17 MONTHS



CAPEX Q1: \$215K



HIRING PLAN: +4 ENGINEERS IN 2026



SERIES A TARGETED LATE 2026

Discussion Items

- ✓ Prioritize OEM licensing earlier?
- ✓ Pricing for Pro vs Enterprise tiers?
- ✓ Mid-market vs enterprise focus tradeoff

Next Board Date



MARCH 12, 2026

- ✓ **Action items will be distributed after the meeting.**